

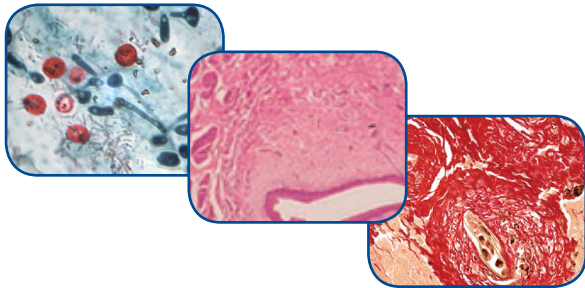
Our Promise

With over 25 years of experience let TBS design and implement your new in-house laboratory. Our experience will help prevent costly mistakes. Through our design we will maximize work flow, increase productivity, reduce fatigue and even train your techs.

Once your lab is open the help does not stop there. With our on-staff Histologist we will insure that any questions you or your staff may have will be answered quickly, accurately, and with the clinical know how needed.

All practices are different. Here at TBS we understand that. We will build a lab to your budget and needs. Let our experience support you in an exciting area of growth for your practice.

To receive more information, please contact us at 919-384-9393 or email TBS@trianglebiomedical.com



TBS

®

Triangle Biomedical Sciences, Inc.
3014 Croasdalle Drive
Durham, NC 27705

TBS

*In-House Physician Office
Laboratory Development*

Set-Up Your Ancillary Tissue Pathology Laboratory Today....



Reap the Benefits Tomorrow!

Why an In-House Lab?

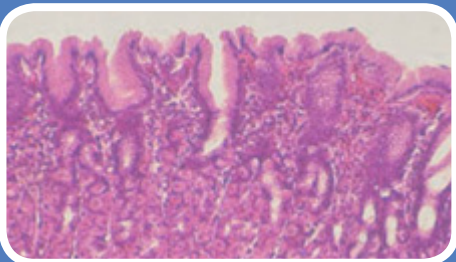
Physician offices can now set up their own tissue processing lab in the same facility where patients are seen by their doctor. Whether your practice is a Urology, Gastroenterology, Dermatology or MOHS office, a tissue processing lab can be set up on-site.

Top 3 reasons to have an in-house lab:

1. Better control of the diagnostic process for enhanced patient safety
2. Major source of new revenue for the practice
3. Shorten the time it takes to get results to the patient which can lead to higher patient satisfaction at the practice

Available TBS Services:

- ✓ Guaranteed quality results
- ✓ **CLIA** Registration Guidance
- ✓ Assistance with CLIA & OSHA inspections, procedure manuals, & quality systems
- ✓ **CMS Compliant**
- ✓ FREE Initial Lab Layout
- ✓ Architectural Services
- ✓ **Lease Options** (Equipment & Furnishings)
- ✓ Complete lab furniture
- ✓ Selection of supplies & reagents for your lab
- ✓ Comprehensive Histotech Training Package
- ✓ Compliant billing solutions
- ✓ Discounted service contract solutions
- ✓ Histotech staffing assistance



Major Source of Revenue for Your Practice

TBS has proven success in laboratory development; and has helped over 25 physician offices open their own tissue processing laboratories and reap the benefits!

- ✓ Revenue from the "Technical Component" (TC) of a CPT code of 88305 yields \$55.00 per specimen.
- ✓ Revenue from the "Professional Component" (PC) of a CPT code of 88305 yields \$40.00 per specimen

Let TBS provide your practice with a financial proforma so you can see how much ancillary revenue your practice can generate with an In-house tissue processing laboratory.



Triangle Urology Associates, P.A.
Davin W. Brown, CFO
Durham, NC

"TBS has been a great help in establishing our pathology lab. They have been there from inception and we are very pleased with their services and would highly recommend them to anyone that is looking for a future lab."

Davin

Higher Patient & Physician Satisfaction

With an In-House Lab your practice...

- ✓ Has a New Ancillary Revenue Stream
- ✓ Practices Better Medicine
- ✓ Has Greater Patient Satisfaction
- ✓ Has Better Specimen Quality Assurance, Reduced Medical Errors
- ✓ Has Significantly Reduced Turnaround Time
- ✓ Has More Efficient Interaction between Pathologist & Physician
- ✓ Provides the patient a complete Medical Evaluation
- ✓ Has the Option of Hiring a Pathologist (PC)
- ✓ Can Bill for the Technical Component of Processing the Slides (TC)
- ✓ Has Total Control over the Specimen, Billing & Day to Day Operations of The Lab